

Customised Solutions

We specialise in offering customised solutions in innovative materials handling equipment and components (including Fallshaw Wheels and Castors and Liftmaster - Australia's leading brands of mobility components and binlifters).

Pad printing, customised castors and shrink wrap

Fallshaw can powder coat our metal components to coordinate with your equipment using any colour from the Interpon range (colour charts available from our sales offices). Plastic components can be moulded in any colour (to match samples supplied, or selected from our wide range of standard colours - colour swatches available from our sales offices). We can pad print onto thread guards to show your logo or artwork prominently. The normal minimum order size for this kind of special is 500 pieces. However, if you are selecting from colours (components) already stocked for M Deluxe, Zen or Arc castors, we can assemble mix & match specials in minimum order quantities of 50 pieces. Wheels can be shrink-wrapped to ensure that tyres fitted to your product stay clean throughout manufacturing and distribution - arriving at your customer brand new with no road dirt. Shrink wrap is available for M series wheels.

Off-standard castors made to order

We have talented engineers, designers and sales representatives available to help you design or source off standard castors where our standard castors are not appropriate for your application. We have ISO9001 certified design and manufacturing capability to ensure that all new designs are quality-tested and fit for purpose. Minimum order quantities will vary according to the complexity of the special and the value of the order. Please enquire with our sales offices.



Customised Solutions

Customer branding

- Pad printing
- Embossing

Logistics solutions

- Flat packing
- Supply chain integration
- Stage delivery
- Split delivery
- Carton labelling
- Barcoding
- Code matching

Promotion solutions

- Staff training
- Joint calls
- Advertising
- Trade fairs
- Promotional material including posters, Brochures and banners

Product solutions

- Colour combinations
- Mounting solutions
- Specialized components
- Non-standard assembly
- Powder coated finishes
- New product development



Pedal colour	red	green	mid grey	no pedal	no pedal	black	black
	square (short)	square (short)	square (short)			square (short)	round (long)
Pedal type	For M Series: square (short) pedal reduces swept radius by 10mm (3/8") compared to round (long) pedal.						
Seal colour	red	red	mid grey	mid grey	black	black	black
Threadguard colour	standard	standard	standard	standard	standard	standard	standard
Codes	RS	GS	MS	GY	BK	BS	BR

Barcodes, ID Tags & Display Stands

In the modern computer based environment most products sold at a retail level are barcoded and Fallshaw castors are no exception! The barcode allows for stock to travel from receivings to sales with ease. Our distributors have found other benefits to the barcode system: The barcodes also contain the product code which allows for easy product identification and leads to better stock management. When requested, all Fallshaw products can be individually barcoded.



Shelf ID tags can be provided onto our mix & match merchandising display stands, which have the product code, barcode and photo - enabling easy restocking and point of sale product selection. See how these leading distributors have high-impact visual merchandising and easy point of sale product selection using our mix & match display stands.

Flat Packing to Reduce Overall Costs for Roband

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Lightweight Castors for Easy Walker Australia

Easy Walker Australia specializes in the delivery of walking aids for the aged and disabled. Their units need to be reliable and lightweight to ensure their customers are mobile. When Easy Walker was having difficulty with the weight of their castors for their walking frames, they approached Fallshaw to develop a castor that was not only light weight but was also non-marking. We found that a swivel fork with a grey rubber wheel would be perfect for the application. In order to mount the castor Easy Walker required that a specific 12mm metric bolt be fitted. We developed a process where Easy Walker provides the bolt and the Fallshaw factory fits it to the castor, which allows for easy assembly of the walking aids. Easy Walker also takes advantage of our pad printing facilities to brand the wheels with the Easy Walker logo, giving them brand recognition where it counts.